

# MBA PROGRAM REQUIREMENTS

Effective Academic Catalog Years Fall 2007 through Fall 2009

## For Concentrations in:

<i>Contracts &amp; Procurement Management</i> <i>General Management</i> <i>Health Care Management</i> <i>Information Assurance &amp; Security</i>	<i>Management Technology</i> <i>Organization &amp; Human Resource Development</i> <i>Project Management</i> <i>Risk Management &amp; Insurance</i>
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Last Name:	First Name:	MI:	ID#: 0000
Concentration:	Sem. Admitted:	Advisor: TBD	

### I. Foundation Courses (1-25 Credits)\*All courses 3 credits unless otherwise noted

ACCT 201 Accounting for Managers
BPST 314 Business Legal Environment
BPST 316 Statistics for Managers
LRSP 306 Economics for Business
LRSP 311 The Management Process
LRSP 331 Organizational Behavior
LRSP 400 Intro. To the MBA Program (1 cr, Pass/Fail) [Prereq. Admitted to MBA program] <i>Note: Must be completed during the first semester of Admission to MBA Program</i>
LRSP 412 Marketing for Managers
LRSP 433 Production/Operations Management [Prerequisite: BPST 316 & LRSP 311]

#### \*MBA Foundation Course Waiver Information

The foundation course component is designed to provide the essential business knowledge and skills required for successful completion of the MBA program. The undergraduate foundation courses provide a non-business undergraduate student a knowledge-base comparable to that of a student with an undergraduate business degree.

Some or all of the foundation courses may be waived through a variety of means:

- ✓ Completion of comparable coursework from a regionally accredited college or university with a grade of "B" or higher, and completed within the last ten years from date of admission to the MBA program.
- ✓ Successfully passing an examination addressing the course content. A foundation course may be challenged by exam only one time.
  - CLEP Exam **OR**
  - Faculty-developed exam, administered at discretion of business faculty.

It is the responsibility of the MBA applicant to demonstrate why/how a foundation course should be waived.

**Effective Fall 2008:** All MBA, MSMIS, and Dual Degree students who earn a grade of "C-" or lower in a foundation course completed at UMW must retake the course and earn a "C" or higher.

**Students admitted Fall 2007 or later:** Before students enroll in MBA courses, with the exception of MMIS 500 and MBUS 501A, all foundation courses must be completed

### II. Core Courses (24 Credits) All courses three credits unless otherwise noted

MBUS 501A Organization Theory & Design
MBUS 502 Financial Decision Making for Managers [Prerequisite: ACCT 201]
MBUS 523 Marketing Strategy [Prerequisite: LRSP 412]
MBUS 525 Visionary Leadership [Prerequisite: LRSP 305 or LRSP 311]
MBUS 529 Quantitative Business Modeling [Prerequisite: BPST 316]
MBUS 548 Managerial Economics [Prerequisite: LRSP 306]
MBUS 595 Strategic Management [Prerequisite: Enrolled in last semester of Degree Program.]
MMIS 500 Management Information System

### III. Concentration Requirements: All courses three credits unless otherwise noted

#### *Contracts and Procurement Management (12 Credits)*

##### REQUIRED COURSES

MBUS 532 Federal Procurement Policy and Practices
MBUS 534 Pricing Contracts [Prerequisite: BPST 316]
MBUS 535 Negotiation and Persuasion

##### ELECTIVE COURSES (choose one)

MBUS 516 Project Management
MBUS 533 Contract Performance and Evaluation [Prerequisite: MBUS 532 or 583]
MBUS 537 Contracting for Managers

**Note:** This is a program guide, only. Because programs and policies change from time to time, this does not constitute an actual or implied contract between the student and the University. ~over~

### III. Concentration Requirements, continued: *All courses three credits unless otherwise noted*

#### **General Management (12 Credits)**

MBUS 512 Organizational Research and Assessment [Prerequisite: BPST 316]
MBUS 516 Project Management
MBUS 517 Organizational Behavior
MBUS 521 Human Resource Management and Development
MBUS 524 Learning Organizations and Knowledge Management
MBUS 526 Organizational Change & Transformation <b>[Cannot take this course if completed MBUS 522]</b>
MBUS 535 Negotiation and Persuasion
MBUS 537 Contracting for Managers
MBUS /MMIS/INDT 558 Legal and Regulatory Environments of Technology Management and Emerging Technologies

#### **Health Care Management (12 Credits)**

MBUS 566 The U.S. Health Care System
MBUS 567 Health Care Economics [Prerequisite: LRSP 306]
MBUS 568 Health Care Accounting and Financial Management [Prerequisite: ACCT 201]
MBUS 569 Health Care Policy and Legislation [Prerequisite: MBUS 566]
MBUS /MMIS /INDT 558 Legal and Regulatory Environments of Technology Management and Emerging Technologies

#### **Information Assurance & Security (12 Credits)**

##### **REQUIRED COURSES**

MMIS 540 Computer Information Security
MMIS 541 Network Security & Cryptography [Prerequisite: MMIS 540]
MMIS 542 Security Policy, Planning & Assurance [Prerequisite: MMIS 540]

##### **ELECTIVE COURSES (choose one)**

MMIS 543 Computer Forensics [Prerequisite: MMIS 540]
MMIS 544 Ethical Hacking & Malware Analysis [Prerequisite: MMIS 540]

Students admitted to the MBA Information Assurance & Security concentration Fall 2009 and forward must complete the above stated requirements. Students admitted prior to Fall 2009 may use the above courses as choices in their concentration, may complete their original concentration requirements through the agreement between UMW and the University of Virginia's School of Professional and Continuing Studies Northern Virginia Center, or may choose a combination of the two. Permission must be obtained from the program director prior to making any substitutions.

#### **Management Technology (12 Credits)**

MBUS 550 Computer-Based Decision Support Systems
MBUS 554 Management Risk Analysis with Computer Simulations [Prerequisite: BPST 316]
MBUS 555 Knowledge Management Systems
MBUS 556 Strategic Management of Internet Technologies <b>[No longer Offered]</b>
MMIS 505 Information Systems Analysis and Design
MMIS 510 Information Security Management <b>[No longer Offered]</b>
MMIS 515 Information Technology Project Management
MMIS 530 Emerging Information System Technologies <b>[No longer Offered]</b>
MMIS 531 Managing & Leading the Information Technology Workforce
MMIS 532 Enterprising Information Systems
MMIS 533 Management of Information Technology Outsourcing
MMIS 534 Business Database Systems
MMIS 535 Strategic Management of Information Systems and Innovation <b>Cannot take if completed MBUS 556 or MMIS 530</b>
MBUS /MMIS/INDT 558 Legal and Regulatory Environments of Technology Management and Emerging Technologies

#### **Organization and Human Resource Development (12 Credits)**

MBUS 517 Organizational Behavior
MBUS 521 Human Resource Management and Development
MBUS 524 Learning Organizations and Knowledge Management
MBUS 526 Organizational Change & Transformation <b>[Cannot take this course if completed MBUS 522]</b>
MBUS 531 Designing, Implementing and Evaluating Training Programs
MBUS 535 Negotiation and Persuasion
MBUS /MMIS/INDT 558 Legal and Regulatory Environments of Technology Management and Emerging Technologies

#### **Project Management (12 Credits)**

MBUS 516 Project Management
MBUS 526 Organizational Change & Transformation <b>[Cannot take this course if completed MBUS 522]</b>
MBUS 537 Contracting for Managers
MBUS 539 Project Evaluation [Prerequisite: MBUS 516]
MBUS 546 Risk Management for Project Managers [Prerequisite: MBUS 516]
MBUS 547 Quality Management for Projects [Prerequisite: MBUS 516]

#### **Risk Management and Insurance**

Concentration deleted as of Fall 2009. Students accepted into the MBA Risk Management concentration prior to Fall 2009 should contact the Office of Advising Services for details as to how to complete the concentration.

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