

MBA PROGRAM REQUIREMENTS

Effective Academic Catalog Years Fall 2007 through Fall 2009

Public Administration

Last Name:	First Name:	MI:	ID#: 0000
Concentration:	Sem. Admitted:	Advisor: TBD	

I. Foundation Courses (1-25 Credits)* *All courses three credits unless otherwise noted*

ACCT 201 Accounting for Managers
BPST 314 Business Legal Environment
BPST 316 Statistics for Managers
LRSP 305 Public Sector Management
LRSP 306 Economics for Business
LRSP 331 Organizational Behavior
LRSP 400 Intro. to the MBA Program (1 cr, Pass/Fail)[Prereq. Admitted to MBA prog.] <i>Note: Must be completed during the first semester of admission to MBA program</i>
LRSP 412 Marketing for Managers
LRSP 433 Production/Operation Mgt. [Prereq: BPST 316 & LRSP 311 or LRSP 305]

***MBA Foundation Course Waiver Information**
 The foundation course component is designed to provide the essential business knowledge and skills required for successful completion of the MBA program. The undergraduate foundation courses provide a non-business undergraduate student a knowledge-base comparable to that of a student with an undergraduate business degree.

- Some or all of the foundation courses may be waived through a variety of means:
- ✓ Completion of comparable coursework from a regionally accredited college or university with a grade of "B" or higher, and completed within the last ten years from date of admission to the MBA program.
 - ✓ Successfully passing an examination addressing the course content. A foundation course may be challenged by exam only one time.
 - CLEP Exam **OR**
 - Faculty-developed exam, administered at discretion of business faculty.

It is the responsibility of the MBA applicant to demonstrate why/how a foundation course should be waived.

Effective Fall 2008: All MBA, MSMIS, and Dual Degree students who earn a grade of "C-" or lower in a foundation course completed at UMW must retake the course and earn a "C" or higher.

Students admitted Fall 2007 or later: Before students enroll in MBA courses, with the exception of MMIS 500 and MBUS 501A, all foundation courses must be completed

II. Core Courses (24 Credits) *All courses three credits unless otherwise noted*

MBUS 501A Organization Theory & Design
MBUS 518 Budgeting and Finance in the Public Sector [Prerequisite: ACCT 201]
MBUS 523 Marketing Strategy [Prerequisite: LRSP 412]
MBUS 525 Visionary Leadership [Prerequisite: LRSP 305 or LRSP 311]
MBUS 529 Quantitative Business Modeling [Prerequisite: BPST 316]
MBUS 548 Managerial Economics [Prerequisite: LRSP 306]
MBUS 595 Strategic Management [Prerequisite: Enrolled in last semester of Degree Program.]
MMIS 500 Management Information Systems

III. Concentration Courses (12 Credits) *All courses three credits unless otherwise noted*

Required:	
	MBUS 527 Legal and Regulatory Environment of Public Administration
	MBUS 584 Policy Development, Analysis and Implementation [Prerequisite: Completion of 6 graduate credit hours from the public administration concentration , or permission of program director. Recommended: Completion of all Foundation Courses]
Choose Two Courses from the Following:	
	ACCT 565 Governmental & Nonprofit Accounting [Prerequisite ACCT 305]
	MBUS 516 Project Management
	MBUS 517 Organizational Behavior
	MBUS 526 Organizational Change and Transformation [Cannot take this course if completed MBUS 522]
	MBUS 528 Personnel Administration in the Public Sector
	MBUS 535 Negotiation and Persuasion
	MBUS 537 Contracting for Managers
	MBUS 542 Intergovernmental Relations
	MBUS/MMIS/INDT 558 Legal and Regulatory Environments of Technology Management and Emerging Technologies

Note: This is a program guide, only. Because programs and policies change from time to time, this does not constitute an actual or implied contract between the student and the University.